

## NICLOR

Final Client Report - December 2, 2022

Jason Coughlin, Robbie Geddes, Nicole Haughie, Camrynn Referente, Stephany Reyes

## **Niclor Executive Summary**

Objectives

Strategy & Implementation

Results & Value to Client



### **Objectives**

### Establish a consistent brand image - Establish

Create consistency across all digital platforms

**Improve brand awareness -** Increase number of people going to the website & making the brand more visible online

- Increase website visitors by 20%
- Increase number of conversions by 50%
- Achieve at least 2,000 impressions through ads

### **Grow social media presence -** Grow

- Gain 10 followers
- Increase profile visits by 5%



### **Strategy & Implementation**

#### Establish a consistent brand image

- Develop a brand guide for consistent branding across all platforms
- Adjust social media pages to be consistent with the website and brand image

### Improve brand awareness

- Run Google Ads
- Analyze Google Ads Analytics & Shopify Website Analytics

### **Grow social media presence**

- Update Instagram page
- Post more consistently
- Run Instagram and Facebook ads
- Work with influencers



### **Results & Value to Client**

#### Established a consistent brand image

• More professional digital presence

 Brand is more identifiable to customers

#### **Gained brand awareness**

• Total Website Visitors: **392** (61% increase)

• Total Website Sessions: **457** (69% increase)

• Total Google Ads Impressions: **3,807** 

• Total Google Ads Clicks: **39** 

• Total Conversions: **11** (117% increase)

#### **Grew social media following**

• Gained 10 new followers

• Engagement increased

 Social media presence is more consistent on Instagram and Facebook



### **Meet The Team**



**Stephany Reyes** 



**Jason Coughlin** 



**Robbie Geddes** 



**Nicole Haughie** 



**Camrynn Referente** 

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## **Client Overview**



## **Company Background**



### **Vegan Drawstring Bags**

- Niclor is a small business established in 2021
- Based in Philadelphia
- Focused on vegan and luxury drawstring bags



Founder & Owner, Nicole Friend

## **Overall Value to Client**



### Value to the Client

#### **Established a brand image:**

- The visual identity the logo, fonts, images, colors, and any other visual elements associated with the brand, play an important role in building brand awareness.
- A consistent visual identity establishes a visual standard for NICLOR.
- Consistent branding makes NICLOR more memorable.

#### **Improved brand awareness:**

- Increased traffic to social media pages and website
- More people are familiar with the brand and products
- Helps people learn about the values of the brand and be able to recognize it
- Increased conversions on websites, more interest in products than before

### **Grew social media presence:**

- Larger audience/following to keep up with products and promotions
- More people are familiar and knowledgeable about the brand
- Informs that there has been an increase in the brand's reach



# Thank you!

